

Today's students expect more. Deliver with Ellucian Banner.

Today's students have high expectations for service and performance at their institutions. So higher education leaders around the world are thinking more creatively about how their people, processes and technology can work together more efficiently to meet and exceed those expectations.

To stay competitive, institutions need to deliver a convenient, connected technology experience that makes everyday tasks easier. Built to meet that challenge, Ellucian Banner® can help your institution thrive.

With more than 1,400 customers around the world, Ellucian Banner is the world's leading higher education enterprise resource planning (ERP) system. It includes self-service options that let users access the features they need any time, from any device. Like everything we design, Banner is designed to simplify everyday processes—so you can offer students and teaching and administrative staff the support they need to succeed.

Banner is delivered in multiple languages, including various English dialects, Arabic, French, Spanish and Portuguese—just one reason why it's the premier global solution used around the world, from North and Latin America to the Middle East, Europe, Australia and Asia.







Built for higher education

Our customers are at the heart of Banner's purpose and design—a focus that has made Banner the world's leading student information system. As an active member of the global educational community, Ellucian works with professional education associations around the world to develop real solutions to higher education's biggest challenges. Our user community's feedback is critical to making sure we deliver the enhancements, updates and new solutions they need.

A comprehensive solution

From admissions to HR, Banner can help. The solution suite includes:

- » Banner® Student: Deliver the kind of experiences that keep students engaged and on track for success—from admissions, registration and curriculum management to advising and assessment.
- **Banner**[®] **Student Aid:** Automate day-to-day tasks so your institution can handle aid processes efficiently, quickly and equitably, regardless of the source or type of aid.
- **Banner**® **Finance:** Improve security, efficiency, transparency, reliability and compliance—improving decision-making and governance across the institution.
- **Banner**® **Human Resources:** Support every aspect of the employee lifecycle with this comprehensive human resources, payroll and position control solution.

Banner also works hand-in-hand with our other solutions, including Ellucian Analytics, Ellucian Enterprise CRM, Ellucian Workflow and Ellucian Degree Works.

Chart your course to the cloud—on your terms

In the coming years, most institutions will move at least some of their operations to the cloud. That's why Banner solutions are cloud-ready, scalable and flexible enough to meet your specific requirements. Our in-house Ellucian Services teams are available to help you optimise your resources with their expertise in cloud support and deep understanding of the needs of higher education customers.

A higher education approach to the cloud

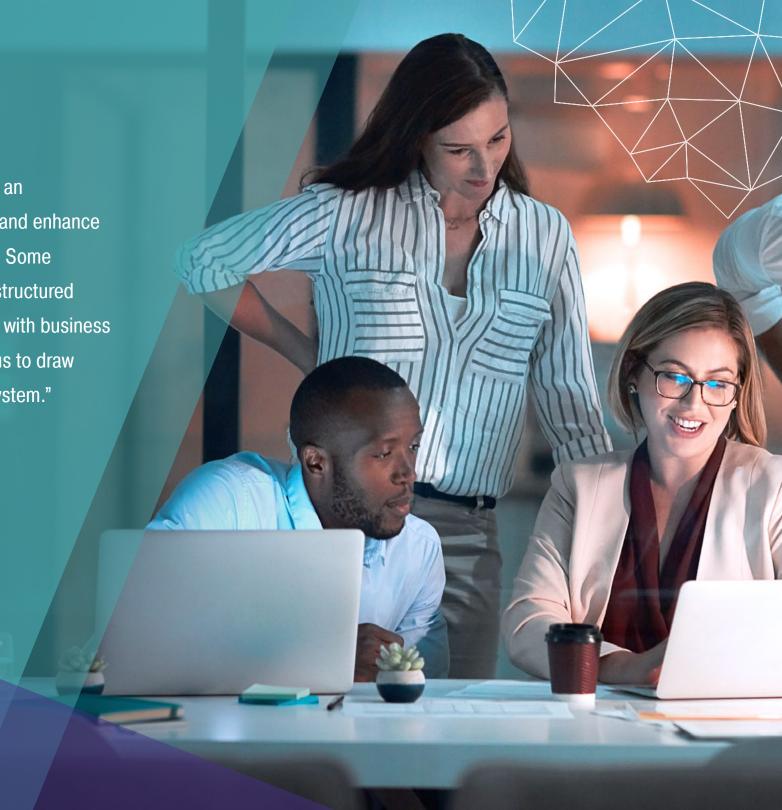
As the first in the industry to deliver a complete higher education ERP as a SaaS solution, we make sure to tailor our offerings to suit the unique needs of colleges and universities. Like all Ellucian Cloud Solutions, Banner delivers:

- » Unparalleled higher educationspecific functionality that provides the most complete set of applications designed specifically to meet student needs
- » A complete set of integrated solutions that includes enterprise resource planning (ERP) and constituent relationship management (CRM) systems—plus administrative tools that make work and life easier for your students and teaching and administrative staff
- » A safe and reliable cloud platform that gives you control and helps manage your investments in system customisations
- » A cost-effective transition to the cloud that helps you avoid the costs, disruptions and downtime associated with a major IT implementation
- » A continued commitment to choice that means you can select the pace and delivery method (SaaS, cloud hosting or on-premise) that work for your institution



- » Cloud maintenance needs managed by Ellucian, so your IT team can focus more on strategic, consultative work and less on "keeping the lights on"
- The ability to personalise your ERP with Ellucian's extensibility framework, giving you multiple options to tailor your system without customising







What makes Ellucian different?

A passion for helping our customers succeed

For 50 years, we've made higher education our first and only priority. We're always focused on helping your institution, your students and your employees succeed. Our dedication runs deep: most Ellucian employees have a background in higher education and we use that unique experience to deliver exemplary customer service.



Solutions built to power higher education

Our unparalleled higher education expertise informs all of our solutions and services. Ellucian solutions are developed with a comprehensive mobile-first approach and deliver a superior user experience through user-centric design. Our portfolio is built on a unified strategy using the Ellucian Ethos framework, which defines a common language across systems, enables powerful analytics and eliminates the need to build and maintain point-to-point integrations for every new application on campus—whether it's an Ellucian solution or a partner solution from our extensive partner network.



Innovative and ready for the future

We've developed one of the richest technology frameworks in the industry—and it's built to be ready for future innovation. As the largest provider of cloud services in higher education, we offer deployment models that give your institution flexibility when modernising—so you can choose what works for your institution. As the largest provider of cloud services in higher education, we offer deployment models that give your institution flexibility when modernising, so you can choose what works for your institution—and as the industry leader in providing new tools for workforce development and constituent relationship management, we offer you new opportunities for growth.



Strength of community

The vast and active Ellucian user community is always engaged with key topics, trends and challenges in higher education. You'll find them at user groups, conferences, training events and online on Ellucian Community. Each year, hundreds of Banner users participate in the development process, working hand-in-hand with the Ellucian product team to improve Banner together. Through beta programmes, problem solving and sharing best practices, we put the power of community to work for each and every one of our customers.

ellucian.

The largest provider of enterprise resource planning systems for higher education.

- » 50 years of experience
- » Over **2,500 institutions** worldwide use Ellucian
- » 100 percent focus on higher education

www.ellucian.com/emea-ap